## **PUNJAB & SIND BANK**

Head Office: 21, Rajendra Place, New Delhi 110 008

Reviewed Financial Results For the Quarter/ Nine Months ended 31st December, 2012

|     | (Rupees  |               |            |            |            | es in Lacs)   |            |
|-----|--|---------------|------------|------------|------------|---------------|------------|
|     |  | QUARTER ENDED |            |            | 9 Month    | YEAR<br>ENDED |            |
| SI. | Particulars  | 31.12.2012    | 30.09.2012 | 31.12.2011 | 31.12.2012 | 31.12.2011    | 31.03.2012 |
| No. |  | Reviewed      | Reviewed   | Reviewed   | Reviewed   | Reviewed      | Audited    |
| 1   | INTEREST EARNED (a+b+c+d)  | 187846        | 179841     | 166087     | 543513     | 476841        | 647450     |
|     | a).Interest/ discount on advances/bills                                      | 146235        | 141959     | 126642     | 422507     | 365484        | 495243     |
|     | b) Income on Investments   | 39759         | 37738      | 38430      | 117509     | 109299        | 146965     |
|     | c) Interest on Balances with RBI & Other Inter Bank Funds                    | 631           | 143        | 1013       | 2274       | 2047          | 3061       |
|     | d) Others  | 1221          | 1          | 2          | 1223       | 11            | 2181       |
| 2   | Other Income   | 10502         | 8734       | 9357       | 27825      | 29199         | 41746      |
| 3   | TOTAL INCOME (1+2)   | 198348        | 188575     | 175444     | 571338     | 506040        | 689196     |
| 4   | Interest Expended  | 143882        | 139657     | 128575     | 422478     | 368541        | 497344     |
| 5   | Operating Expenses (i)+(ii)  | 25869         | 28669      | 28389      | 82299      | 85312         | 115853     |
|     | i) Employees Cost  | 17775         | 19873      | 21030      | 57904      | 61935         | 83243      |
|     | ii) Other Operating Expenses TOTAL EXPENDITURE (4+5) (excluding Provisions & | 8094          | 8796       | 7359       | 24395      | 23377         | 32610      |
| 6   | Contingencies)   | 169751        | 168326     | 156964     | 504777     | 453853        | 613197     |
| 7   | Operating Profit before Provisions & Contingencies (3-6)                     | 28597         | 20249      | 18480      | 66561      | 52187         | 75999      |
| 8   | Provisions (other than tax) and Contingencies                                | 14716         | 6482       | 2809       | 29751      | 7811          | 14573      |
| 9   | Exceptional Items  | 0             | 0          | 0          | 0          | 0             | 0          |
| 10  | Profit (+)/ Loss (-) from Ordinary Activities before tax (7-8-9)             | 13881         | 13767      | 15671      | 36810      | 44376         | 61426      |
| 11  | Tax Expense  | 6513          | 2060       | 6508       | 15332      | 14028         | 16298      |
| 12  | Net Profit (+)/ Loss (-) from Ordinary Activities after tax (10-11)          | 7368          | 11707      | 9163       | 21478      | 30348         | 45128      |
| 13  | Extraordinary items (net of tax expense)                                     | 0             | 0          | 0          | 0          | 0             | 0          |
| 14  | Net Profit (+)/ Loss (-) for the period (12-13)                              | 7368          | 11707      | 9163       | 21478      | 30348         | 45128      |
| 15  | Paid-up Equity Share Capital (Face Value Rs.10/-)                            | 23421         | 23421      | 22306      | 23421      | 22306         | 23421      |
| 16  | Reserves excluding Revaluation Reserve                                       |               |            |            |            |               | 308523     |
|     | (as per Balance Sheet of previous accounting year)                           |               |            |            |            |               |            |
| 17  | Analytical Ratios  |               |            |            |            |               |            |
|     | (I). Percentage of shares held by Government of India                        | 78.16         | 78.16      | 82.07      | 78.16      | 82.07         | 78.16      |
|     | (ii) Capital Adequacy Ratio: Basel-I   | 11.79         | 12.22      | 12.71      | 11.79      | 12.71         | 12.81      |
|     | Basel-II   | 12.23         | 12.75      | 12.99      | 12.23      | 12.99         | 13.26      |
|     | (iii) Earning per share (of Rs.10/- each) (Not Annualised) (Rs.)             |               |            |            |            |               |            |
|     | (a) Basic and diluted EPS before Extraordinary items (net of tax             |               |            |            |            |               |            |
|     | expense) for the period, for the year to date and for the                    |               |            |            |            |               |            |
|     | previous year (not annualized)   | 3.15          | 5.00       | 4.11       | 9.17       | 13.61         | 19.24      |
|     | (b) Basic and diluted EPS after Extraordinary items for the period,          |               |            |            |            |               |            |
|     | for the year to date and for the previous year (not annualized)              | 3.15          | 5.00       | 4.11       | 9.17       | 13.61         | 19.24      |
|     | (iv) (a) Amount of Gross Non Performing Assets                               | 129888        | 107052     | 54393      | 129888     | 54393         | 76344      |
|     | (b) Amount of Net Non Performing Assets                                      | 93823         | 77449      | 37392      | 93823      | 37392         | 54756      |
|     | (c) % of Gross NPAs  | 2.55          | 2.17       | 1.28       | 2.55       | 1.28          | 1.65       |
|     | (d) % of Net NPAs  | 1.86          | 1.58       | 0.88       | 1.86       | 0.88          | 1.19       |
|     | (v) Return on Assets (Annualised)  | 0.38          | 0.62       | 0.52       | 0.38       | 0.58          | 0.65       |
| 18  | Public Shareholding:   |               |            |            |            |               |            |
|     | No. of Shares  | 51152000      | 51152000   | 40000000   | 51152000   | 40000000      | 51152000   |
|     | Percentage of Shareholding   | 21.84         | 21.84      | 17.93      | 21.84      | 17.93         | 21.84      |
| 19  | Promoters and promoter group Share holding                                   |               |            |            |            |               |            |
|     | (a) Pledged/ Encumbered  |               |            |            |            |               |            |
|     | Number of shares   | Nil           | Nil        | Nil        | Nil        | Nil           | Nil        |

| Percentage of Shares (as a % of the total shareholding of promoter  |           |           |           |           |           |           |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| and promotor group)   | Nil       | Nil       | Nil       | Nil       | Nil       | Nil       |
| Percentage of Shares (as a % of the total share capital of the Bank | Nil       | Nil       | Nil       | Nil       | Nil       | Nil       |
| (b) Non-encumbered  |           |           |           |           |           |           |
| Number of shares  | 183056000 | 183056000 | 183056000 | 183056000 | 183056000 | 183056000 |
| Percentage of Shares (as a % of the total shareholding of promoter  |           |           |           |           |           |           |
| and promotor group)   | 100.00    | 100.00    | 100.00    | 100.00    | 100.00    | 100.00    |
| Percentage of Shares (as a % of the total share capital of the Bank | 78.16     | 78.16     | 82.07     | 78.16     | 82.07     | 78.16     |

# **Segment Reporting:**

## **A: BUSINESS SEGMENT:**

For the purpose of segment reporting in terms of AS-17 of ICAI and as prescribed in RBI guidelines, the business of the Bank has been classified into four segments i.e. a) Treasury Operations b) Corporate/wholesale Banking, c) Retail Banking and d) Other Banking Operations. Segmental Revenue, Results, Assets & Liabilities in respect of Corporate / Wholesale and Retail Banking segment have been bifurcated on the basis of exposure to these segments. Assets and Liabilities, wherever directly related to segments have been accordingly allocated to segments and wherever not directly related have been allocated on the basis of prorata segment revenue

| Particulars                        | Quarter ended 9 Months ended |                        |                        | Year<br>ended          |                        |                       |
|------------------------------------|------------------------------|------------------------|------------------------|------------------------|------------------------|-----------------------|
|                                    | 31.12.12<br>(Reviewed)       | 30.09.12<br>(Reviewed) | 31.12.11<br>(Reviewed) | 31.12.12<br>(Reviewed) | 31.12.11<br>(Reviewed) | 31.03.12<br>(Audited) |
| 1. Segment Revenue                 |                              |                        |                        |                        |                        |                       |
| a) Treasury                        | 41191                        | 38708                  | 40020                  | 121183                 | 114277                 | 152443                |
| b) Corporate/ Wholesale<br>Banking | 120043                       | 113884                 | 102390                 | 342690                 | 297466                 | 407496                |
| c) Retail Banking                  | 37045                        | 35821                  | 32593                  | 107077                 | 93406                  | 127299                |
| d) Other Banking<br>Operations     | 69                           | 163                    | 441                    | 389                    | 891                    | 1958                  |
| Total                              | 198348                       | 188576                 | 175444                 | 571339                 | 506040                 | 689196                |
| 2. Segment Result                  |                              |                        |                        |                        |                        |                       |
| a) Treasury                        | 357                          | -90                    | 1848                   | 625                    | 5855                   | 5199                  |
| b) Corporate/ Wholesale<br>Banking | 29550                        | 25487                  | 23215                  | 78542                  | 68130                  | 97725                 |
| c) Retail Banking                  | 9119                         | 8017                   | 7390                   | 24529                  | 21392                  | 30528                 |
| d) Other Banking Operations        | 69                           | 163                    | 441                    | 389                    | 891                    | 1958                  |
| Total                              | 39095                        | 33577                  | 32894                  | 104085                 | 96268                  | 135410                |
| 3. Unallocated Expenses            | 10498                        | 13328                  | 14414                  | 37524                  | 44081                  | 59411                 |
| 4. Operating Profit                | 28597                        | 20249                  | 18480                  | 66561                  | 52187                  | 75999                 |
| 5. Provisions & Contingencies      | 14716                        | 6482                   | 2809                   | 29751                  | 7811                   | 14573                 |
| 6. Income Tax                      | 6513                         | 2060                   | 6508                   | 15332                  | 14028                  | 16298                 |
| 7. Extra Ordinary Profit/ Loss     | 0                            | 0                      | 0                      | 0                      | 0                      | 0                     |
| 8. Net Profit                      | 7368                         | 11707                  | 9163                   | 21478                  | 30348                  | 45128                 |
| Other Information:                 |                              |                        |                        |                        |                        |                       |
| 9. Segment Assets                  |                              |                        |                        |                        |                        |                       |
| a) Treasury                        | 2278582                      | 2052993                | 2002804                | 2278582                | 2002804                | 2040891               |
| b) Corporate/ Wholesale            | 4219295                      | 4107213                | 3664285                | 4219295                | 3664285                | 3933992               |

| Banking                            |         |         |         |         |         |         |
|------------------------------------|---------|---------|---------|---------|---------|---------|
| c) Retail Banking                  | 1302069 | 1291886 | 1166428 | 1302069 | 1166428 | 1228949 |
| d) Other Banking Operations        |         | 0       | 0       | 0       | 0       | 0       |
| e) Unallocated Assets              | 62490   | 80185   | 92907   | 62490   | 92907   | 86695   |
| Total Assets                       | 7862436 | 7532277 | 6926424 | 7862436 | 6926424 | 7290527 |
| 10. Segment Liabilities            |         |         |         |         |         |         |
| a) Treasury                        | 2160554 | 1948101 | 1896963 | 2160554 | 1896963 | 1939606 |
| b) Corporate/ Wholesale<br>Banking | 4000740 | 3897366 | 3470640 | 4000740 | 3470640 | 3738756 |
| c) Retail Banking                  | 1234623 | 1225881 | 1104787 | 1234623 | 1104787 | 1167959 |
| d) Other Banking Operations        | 0       | 0       | 0       | 0       | 0       | 0       |
| e) Unallocated Liabilities         | 20374   | 23070   | 45182   | 20374   | 45182   | 19311   |
| Total Liabilities                  | 7417784 | 7094419 | 6517572 | 7417784 | 6517572 | 6865632 |

#### **B: GEOGRAPHIC SEGMENT:**

Since the Bank does not have any overseas branch, reporting under Geographic Segment is not applicable.

#### NOTES FORMING PART OF THE LIMITED REVIEW:

- 1. The above results have been taken on record by the Board of Directors at the meeting held on January 31, 2013 and have been reviewed by the Statutory Central Auditors.
- 2. During the period under review, there is no change in the Accounting Policy of the Bank, except change in provisioning norms in respect of non-performing advances, which have been revised and effective from 01.07.2012, to fall in line with the RBI prudential norms.
- 3. Steps are in progress for reconciliation of entries under inter-branch/ inter-bank transactions, nominal accounts and old entries, the impact of which is not ascertainable and in the opinion of the management; the consequential impact thereof on revenue is not material. However, provision there against has been made as per RBI guidelines.
- 4. The working Results have been arrived at after considering provisions for Non-Performing Assets, Standard Assets, Amortization of premium relating to Investment under 'Held to Maturity' category, Depreciation on Investments and Diminution in respect of Restructured Accounts as per RBI norms. Provision for Depreciation on Fixed Assets, applicable taxes and other usual & necessary provisions have been made, which are subject to adjustment, if any, at the year end.
- 5. In accordance with the Reserve Bank of India Circular No DBOD.BP.BC.80/21.04.018/2010-11 dated 09.02.2011:
  - a. A sum of Rs.36.53 crore has been charged to Profit and Loss Account during the quarter on proportionate basis towards outstanding un-amortized liability of Rs.438.38 crore as on 31.03.2012 (being amortized over five years beginning from 31<sup>st</sup> March 2011) on account of reopening of pension option for existing employees, who had not opted for pension earlier. The balance amount Rs.328.79 crore will be dealt with as per guidelines of Reserve Bank of India.
  - b.A sum of Rs.6.64 crore has been charged to Profit & Loss Account during the quarter on proportionate basis towards outstanding unamortized liability of Rs.79.72 crore as on 31.03.2012 (being amortized over five years beginning from 31<sup>st</sup> March 2011) on account of the enhancement of Gratuity limit. The balance amount of Rs.59.80 crore will be dealt with as per guidelines of Reserve Bank of India.

- 6. Bank has further provided Rs.11 crore on estimated basis towards incremental liability of pension in respect of existing employees during the quarter ended 31.12.2012 in addition to Rs.58 crore provided during the half year ending 30.09.2012.
- 7. The figures of previous period have been regrouped and reclassified wherever necessary in order to make them comparable with the figures of the current period.
- 8. Details of Investors complaint for the quarter ended 31.12.2012:

| Beginning | Received | Disposed off | Lying unresolved |  |  |
|-----------|----------|--------------|------------------|--|--|
| Nil       | 10       | 10           | Nil              |  |  |

Sd/-

Place: New Delhi [P.K.ANAND]
Dated: January 31, 2013 EXECUTIVE DIRECTOR

Sd/[D.P.SINGH]
CHAIRMAN & MANAGING DIRECTOR